Appendix One

Integrated People Commissioning Audit Tool

Step 1: ANALYSE – the Local Authority is able to demonstrate an understanding of the local population, including forecasting for future needs,	
resource modelling and priorities for achieving outcomes	
What does good look like?	Provide evidence of what you are doing now
Commissioners stay up-to-date with relevant evidence, use it	
intelligently to inform commissioning decisions	
There is demonstrable collaboration and sharing of qualitative and	
quantative data across the different directorates and agencies of	
social care, health, housing and education which is used to establish a	
baseline and inform commissioning decisions in a clear and	
transparent way. The results are published and made available by the	
Local Authority.	
Commissioners employ a wide range of methods to collect,	
understand and analyse the view of people who use services and can	
demonstrate that this evidence strongly informs its commissioning	
priorities.	
There is capacity to undertake the analysis necessary to interpret local	
data and wider evidence in a meaningful and relevant way.	
Commissioners analyse local providers and market and share this with	
other directorates so there is a single council view of our providers	
and market	
How integrated do you think is current practice? What is the	
evidence?	
How would you make this better?	

Step 2: PLAN – Good commissioning starts from an understanding that people using services and their carers and communities are experts in their own lives and therefore essential partners in the design and development of services. Good commissioning creates meaningful opportunities for leadership and engagement of people including carers and the wider community in decisions that impact on the use of resources and shape of services locally. Good commissioning provides value for the community not just the individual, commissioner or the provider.

What does good look like?	Provide evidence of what you are doing now
The Local Authority demonstrates shared decision-making with its	
citizens, actively engaging with them to specify population and	
personal outcomes and to maximise citizen choice and control.	
Service specifications and contracts are designed with people who use	
services, their carers, advocates and providers to focus on outcomes,	
rather than outputs or time and task based activities.	
The Local Authority recognises that building community and social	
capital is a central plank of the model of care and actively promotes:	
 Mutual support and self-help 	
 Connections between individuals and resources 	
Inclusion in community activities	
 Community ownership and involvement in planning and re- 	
shaping services	
The overarching strategic plans of each directorate are aligned,	
outcomes focused and promoted integrated working.	
How integrated do you think is current practice? What is the	
evidence?	
How would you make this better?	

Step 3: DO – Good commissioning promotes positive engagement with all local providers of care and support. This means market shaping and commissioning should be shared endeavours, with commissioning working alongside people with care and support needs, carers, family members, providers and the public to find shared and agreed solutions. Good commissioning provides value for money through identifying solutions that ensure a good balance of quality and cost to make the best use of resources and achieve the most positive outcomes for people and their communities.

What does good look like?	Provide evidence of what you are doing now
Commissioners develop relationships with all local care providers to	
enable the design and delivery of services that meet the care and	
support needs and outcomes that local people want	
Commissioners conduct open and transparent conversations with	
providers who are actively involved in the commissioning cycle and are	
able to plan and invest in local services.	
Relationships between commissioners and providers are open,	
respectful and honest. Providers share information about costs, profit	
margins and the terms and conditions of staff and the Local Authority	
shares information about cost assumptions and the rationale for	
contract decisions.	
Commissioning, procurement and contracting processes are designed	
to promote a varied and diverse market and seek to reduce the	
burdens on provider organisations.	
Commissioners can demonstrate a thorough understanding of the	
balance between cost, quality and effectiveness of care and support	
services. The financial and quality data has a strong influence on	
contract specifications and costs.	
Commissioners work closely within the Local Authority, with the NHS	
and other public and voluntary services to share resources, e.g.	
infrastructure and buildings	
How integrated do you think is current practice? What is the	
evidence?	

How would you make this better?	

Step 4: REVIEW – Good commissioning monitors service delivery against expected outcomes and report how well it is doing against the strategic plan. This is in effect asking, 'Did our 'do' phase deliver on the 'plan' we put in place to deliver against what we 'understand' to be the needs?' Part of the review role should include considering whether the strategic plans are addressing identified needs and monitoring whether all partner agencies are acting in accordance with the commitments they made. Good commissioning ensures citizens are actively involved in the monitoring and review of services including decisions to de-commission services.

What does good look like?	Provide evidence of what you are doing now
Commissioners work in partnership with a wide range of Local	
Authority services, housing, health, the third sector and care and	
support providers to develop shared outcome frameworks	
There are clear and well publicised arrangements in place to identify	
and address safeguarding concerns, with clarity around roles and	
responsibilities and a clear strategy for intervention	
Commissioning processes are open and transparent and enable	
people who use services and their carers to hold people to account.	
There are clear and transparent lines of accountability for quality and	
safety with systems that involve citizens and ensure continuous	
improvement and respond to quality issues.	
Commissioners work in partnership with each other and with different	
external commissioning bodies to ensure the best use of resources,	
including where services can be de-commissioned, where appropriate,	
to reflect local needs and preferences.	
How integrated do you think is current practice? What is the	
evidence?	
How would you make this better?	

Cross cutting theme: DEVELOPING THE COMMISSIONING AND PROVID	DER WORKFORCE – Good commissioning is undertaken by competent	
and effective commissioners and facilitates the development of an effective, sufficient, trained and motivated care and support workforce. It is		
concerned with sustainability, including the financial stability of providers and the co-ordination of health and care workforce planning.		
What does good look like?	Provide evidence of what you are doing now	
There are clear plans in place to ensure the workforce has the		
capacity, skills and knowledge to commission, manage and delivery		
high quality care and support services.		
Service contracts clearly specify the critical importance of a sufficient,		
skilled and motivated workforce and commissioners are confident and		
can evidence that fees and contracts allow providers to deliver staff		
terms and conditions that meet statutory obligations and reflect good		
practice including the payment of at least the Minimum Wage.		
Commissioners work collaboratively with the Council and with key		
commissioners' partners to develop job roles and skills that promote		
effective integration and improve outcomes.		
Commissioners use national and local workforce and other data to		
inform commissioning plans, contract specifications and local learning		
and development plans.		
Commissioning roles are clearly described, with appropriate learning		
and development opportunities.		
How integrated do you think is current practice? What is the		
evidence?		
How would you make this better?		